### Introduction

\* indicates a required field

#### When to submit

Applications for Final Producer Offset Certification can be made at any time.

The application will not be considered complete until we receive a copy of the film and all supporting documents.

You are required to supply a **physical copy of the film**. As per the current National Archives requirements, a DVD or USB should be sent to the below address:

Screen Australia, Producer Offset and Co-production Unit (POCU)

Level 7, 45 Jones Street, Ultimo NSW 2007 or: GPO 3984, Sydney NSW 2001

### Before you begin

The Producer Offset operates under Division 376 of the Income Tax Assessment Act 1997 (ITAA, as amended).

The ITAA uses the term '**film'** to refer to all formats of production. To avoid confusion, throughout this application form, the term '**project**' is used to include feature films, telemovies, television drama series, documentaries and animation.

#### **Resources and Documentation Required**

Refer to Producer Offset Document Library for:

- Producer Offset Guidelines 2022
- Final QAPE spreadsheet including all worksheets: it is mandatory that you download and use the most recent version.

This application form has been prepared in order to provide Screen Australia with sufficient information to determine whether the above criteria will or will likely be met. Further information may be sought as required.

PLEASE NOTE Criminal and civil penalties apply to persons who make false or misleading statements to Screen Australia or the Australian Taxation Office.

Did the project comme  ∩ Yes	nce principal photography on or after 1 July 2021?
Has a Producer Offset	provisional certificate been issued for this project? *
○ Yes	○ No

Please provide the Provisional Certificate number \*

Eligibility			
* indicates a required	field		
An Applicant Compa	ny must meet the fol	llowing eligibility crit	eria. Please confirm:
Australian permanent  ☐ The applicant com activities necessary fo	pany is an Australian co residency and an Austra pany must carry out, or r making the project; Al pany is not acting in the	alian Business Number make arrangements fo ND	(ABN); AND or carrying out, all the
Formats			
	n eligible format. If the a is not an eligible format		of the following le to continue with your
Is the project:			
an advertising program * ○ Yes	○ No	a variety program * ○ Yes	○ No
a commercial *  O Yes	○ No	a film of a public event (other that $\bigcirc$ Yes	nn a documentary) *  O No
a discussion program *  ○ Yes	○ No	a training film *  O Yes	○ No
a quiz program * ○ Yes	○ No	a computer game *  O Yes	○ No
a panel program *  Yes	○ No	news or current affair program *  O Yes	○ No
a game show *  Yes	○ No	a reality program (other than a do ○ Yes	ocumentary) *  O No
Previous Certification			
Previous certification or support for the project can make it ineligible for the Producer Offset. If the answer is ' <b>Yes'</b> to any of the following questions, the project will be ineligible and you will not be able to continue with your application.			
Has the applicant company, or any investor in the project, claimed a deduction in relation to copyright in the project under Division 10B of Part III of the Income Tax Assessment Act 1936? *			
○ Yes		○ No	
	te for the project bee ome Tax Assessment		e under Division 10BA

Has a Final Certificate been issued for t PDV Offset? *	the project for the Location Offset or the
○ Yes	○ No
Has the applicant company or anyone e from a Film Licensed Investment Compa ○ Yes	
	uity funding for the project from the n Film Commission, Film Australia or the hool, prior to July 2007 (ie was the first
○ Yes	○ No
Has the applicant company received an	y payments from the Producer Equity
Program (PEP) for the project? *  ○ Yes	○ No
Applications for other incentives	
The following questions may impact your ap will necessarily be ineligible for the Produce	plication, however they do not mean the projec r Offset.
If you answer ' <b>Yes'</b> to any of the following q call Screen Australia's Producer Offset depart application.	uestions, it is strongly recommended that you rement before proceeding further with your
Please confirm the following:	
Has the applicant company applied for Program (PEP) for this project? *	any payments from the Producer Equity
○ Yes	○ No
Has a Provisional Certificate for the pro Division 10BA of Part III of the Income ↑ ○ Yes	
Has an application been made for a Pro Location Offset or PDV Offset? *	visional or Final certificate for the
○ Yes	○ No
Application Summary	
- 1 1	

**Please note**: the information in this section will help the POCU gain a quick understanding of the project and the application. It is aimed less at assessing the eligibility of the project and more at streamlining the assessment process.

Some questions may also be asked elsewhere in subsequent sections of the application form.

<sup>\*</sup> indicates a required field

Person who prepared the expenditure statements *	
Company of person who prepared the expenditure statements *	
Auditor *	
Auditor Company *	
Film production lawyer *	
Lawyer company *	
Film production accountant *	
Applicant Company's tax accountant *	
Post-production house *	
Letter of Representation - Post Production/VFX/Animation services	
A Letter of Representation from all companies that provided Post Production (includi Sound), VFX and Animation services on the film must be provided with the application Please use Screen Australia's Letter of Representation Template.	
Did the film receive production investment from Screen Australia? *  ○ Yes  ○ No	
Did the film receive production investment from a state agency? *  ○ Yes  ○ No	
Was the entire project made in Australia? *  ○ Yes  ○ No	
Is the claimed offset rebate under \$3M? *	

○ No
○ No
re paid to 'interested parties': *
this application with people unless they are
uded.

Phone			
Must be an Australian phone numb	er.		
Email			
Must be an email address.			
Additional contacts if requir	ed	Email	
	ast Name		
		Must be an email addre	SS.
Applicant Company * Organisation Name	ils		
ADM *			
ABN *			
The ABN provided will be used to check that you have entered the			Click Lookup above to
Information from the Australian Bu	siness Register		
ABN			
Entity name			
ABN status			
Entity type			
Goods & Services Tax (GST)			
DGR Endorsed			
ATO Charity Type	More informa	ation_	
ACNC Registration			
Tax Concessions			
Main business location			
Must be an ABN and at least 11 cha	racters.		I.
Registered address * Address			
Suburb State Postcode			

Business/Mailing address * Address			
Suburb State Postcode			
Must be an Australian postcode.			
Name of Company Directors	Nationality		Permanent Residence
Is the applicant company a ○ No	member of a	Tax Consolidat ○ Yes	ted Group of companies? *
Name of head entity of the Organisation Name	Tax Consolid	ated Group *	
ABN of head entity of the T	ax Consolida	ted Group *	
_			
The ABN provided will be used check that you have entered t			ation. Click Lookup above to
Information from the Australian B	Business Register	-	
ABN			
Entity name			
ABN status			
Entity type			
Goods & Services Tax (GST)			
DGR Endorsed			
ATO Charity Type	More informa	ation_	
ACNC Registration			
Tax Concessions			
Main business location			
Must be an ABN.			
i.e. not ending 30 June? *	y operate un		ed Accounting Period (SAP)
○ No		Yes	

Please state the financial yea	r for which you are claiming the Producer Offset.	
Financial year ending: *		
	s financial year ending 30/06/2017 (for example). If operating d, enter as financial year ending 31/12/2017 (for example).	
Was the applicant company s project? *  O Yes	et up as a Special Purpose Vehicle (SPV) to make th	e
Parent Company details		
Parent Company * Organisation Name		
ABN		
The ABN provided will be used to check that you have entered the	look up the following information. Click Lookup above to ABN correctly.	
Information from the Australian Busi	ness Register	
ABN		
Entity name		
ABN status		
Entity type		
Goods & Services Tax (GST)  DGR Endorsed		
ATO Charity Type	More information	
ACNC Registration	More mormation	
Tax Concessions		
Main business location		
Must be an ABN and at least 11 char	acters.	
Trade be an Abri and at least 11 enail.		
Registered address * Address		
Suburb State Postcode		
Must be an Australian postcode.		

Business/Mailing address * Address			
Suburb State Postcode  Must be an Australian postcode.			
Name of Parent Company Directors	Nationality		Permanent Residence
Project Information * indicates a required field			
Project Title *			
-			
AKA Title/s			
·			
Proposed Format and D	uration		
Short form animation means a a collection of episodes, of not			tary program of one episode or ter hour in <b>total</b> duration.
Please select format. *  Feature Film  Feature Film Animation  Feature Film Documentary  Single-episode program (ar  Single-episode program (or  Single-episode program (or  Short-form animation  Season of a series (animation  Season of a series (document of the season of a series (or the se	ocumentary) ther - includes ( on) entary)		
Was the film produced, or is the public in cinemas? *	s the film bei	ng produced, f	or commercial exhibition to
○ Yes		○ No	

Is the film large format (e.g ○ Yes	g. IMAX)? * ○ No	
Running time (in minutes)	*	
For the season that you are	e applying for:	
Season number *	First episode number *	Episode length in mins *
Must be a number.	Must be a number.	Must be a number.
Number of episodes *	Last episode number *	Episode length in commercial hours *
Must be a number.	Must be a number.	
Muse be a Hamber.	muse se a namser.	
For the series:		
Total commercial hours to	date (including the season	that you are applying for) *
Must be a number.		
	luding the season that you	are applying for *
Total episodes to date (incl	luding the season that you	are applying for) *
Must be a number.		
Synopsis/Subject Matte	r	
Please provide a one parag	raph synopsis *	
Word count: Must be between 40 and 200 word	ds.	
Genre * O Action adventure O Comedy O Drama O Horror	<ul><li>Musical</li><li>Romantic comedy</li><li>Thriller</li><li>Western</li></ul>	<ul><li>Crime</li><li>Mystery</li><li>Sci-fi</li><li>Family</li></ul>

Genre \*

<ul><li>History and national identity</li><li>Science</li></ul>	<ul><li>Social contemporary</li><li>Art and culture</li></ul>
<ul> <li>Natural history and environment</li> </ul>	<ul> <li>Religion and ethics</li> </ul>
Primary target audience age * □ <14 years □ 14-17 years □ 18-24 years	ars □ 25-34 years □ 35-49 years □ 50+
Primary target audience gender *  □ Male skew □ Female skew □ Gender	neutral
Is the film a children's program? *  ○ Yes	○ No
Documentary Format	
Documentary seasons of a series or single-en- for the Producer Offset at the lower per hour result it is important to establish how the pro ITAA. The elements of the definition are set of	QAPE threshold of \$250,000 per hour. As a ject meets the definition of documentary in the
Address how the project is a 'creative tr	eatment of actuality'. *
Morel country	
Word count:	
Address the extent and purpose of any oproject. *	contrived situations featured in the
Word count:	
Address the extent to which the project	explores an idea or a theme. *
Word count:	
Address the extent to which the project	has an overall narrative structure. *
Word count:	
Please provide any other matters you co	onsider relevant.
Word count:	

A project is not a documentary if it is an infotainment or lifestyle program (a program the sole or dominant purpose of which is to present factual information in an entertaining way, where there is a heavy emphasis on entertainment value) or a magazine program (a factual program with two or more discrete parts, each dealing with a different subject or a different aspect of the same subject, without an over-arching narrative structure or thesis). Address how the project is not an infotainment, lifestyle or magazine program. \*

Word count:

### **QAPE** and Audited Expenditure Statements

#### \* indicates a required field

### Final QAPE spreadsheet

You are required to complete a final QAPE spreadsheet. The template for the final QAPE spreadsheet is available at the <u>Producer Offset document library</u> on the Screen Australia website.

Where relevant, you are also required to complete the individual worksheets attached to the QAPE spreadsheet:

- (a) Covering page
- (b) (i) QAPE spreadsheet, followed by:
- (b) (ii) Subset of the General Ledger (see below)
- (c) Season of a series
- (d) Expenditure in a foreign currency (if applicable)
- (e) Interested party transactions
- (f) Development expenditure breakdown
- (g) Expenditure as a foreign resident company
- (h) Expenditure on flights to and from Australia
- (i) Expenditure incurred on travel costs in other countries (for guidance only)
- (j) Expenditure on a 'non-Australian' resident working both in Australia and overseas
- (k) Expenditure on an Australian resident working both in Australia and overseas.

### **Budget Summary**

Please complete the questions below – this information can be taken from the QAPE calculation summary box on your QAPE spreadsheet.

Total Film Expenditure (total budget) \*

\$ Must be a dollar amount.

Audited QAPE *	\$ Must be a dollar amount.	
Total QAPE per hour	\$ This number/amount is calcula	ted.
For single-episode documentar	ries:	
Total QAPE per hour	\$ This number/amount is calcula	ted.
Key Creatives, Productives, Productives a required field	tion Personnel and Ca	st
	ase enter 'N/A' in all the colum	<b>creatives</b> . If no one is carrying ns. You are required to provide
Name(s) of the credited Producers	Nationality	Permanent Residence
Name(s) of the credited Director(s)	Nationality	Permanent Residence
Name(s) of the credited Screenwriter(s)	Nationality	Permanent Residence
Name(s) of the credited	Nationality	Permanent Residence

### Key production personnel

**Executive Producer(s)** 

Please provide a list of **key production personnel** with name, nationality and residency. If no one is carrying out the role on the project, please enter 'N/A' in all the columns. This may be the case for some documentaries.

DOP/cinematographer				
Name	Nationality	Permanent Residence		
Editor				
Name	Nationality	Permanent Residence		
<b>Production Desig</b>	ner			
Name	Nationality	Permanent Residence		
Composer				
Name	Nationality	Permanent Residence		
Costume Designe	r			
Name	Nationality	Permanent Residence		
CGI/VFX Produce	r/Supervisor			
Name	Nationality	Permanent Residence		
Sound Recordist				
Name	Nationality	Permanent Residence		

Name	Nationality	Permanent Residence
Animation Director		
Name	Nationality	Permanent Residence
Storyboard Artist		
Name	Nationality	Permanent Residence
Characters and Cast		
Please list the nationality of the <b>principal cast</b> with name, nat the role on the project, please	cionality and permanent reside	
Complete the questions for all voices/characters to be portray		<b>tion</b> , please list the lead
Character and Cast 1		
Character in project *	Performer Name *	
Character Nationality *	Performer Nationality	*
	Performer Residency	*
	,	
Character and Cast 2		
Character in project *	Performer Name *	
Character Nationality *	Performer Nationality	*
	Performer Residency	*

Character and Cast 3		
Character in project		Performer Name
Character Nationality		Performer Nationality
		Performer Residency
Character and Cast 4		
Character in project		Performer Name
Character Nationality		Performer Nationality
		Performer Residency
Please provide a list of propos	sed <b>narrator</b> , or	n-screen <b>presenter</b> and all <b>key participants</b> .
Narrator		
Name *	Nationality *	Permanent Residence *
On-screen presenter		
Name *	Nationality *	Permanent Residence *
Key Participants (e.g. inte	rviewees)	
Name	Nationality	Permanent Residence

Does the total QAPE includ at the time the film was co ○ Yes	e any cast residuals which wmpleted? *  O No	vere not actually paid out
	e any payments dependent f the film (or advances again No	<b>-</b> • • •
Production Key Dates		
* indicates a required field		
Research and Developr	nent	
If the production stage doesn't stage' field and the 'Weeks ou	t apply to your project put a '0' tside Australia' field.	in the 'Total weeks for this
Total weeks for this stage *	Start Date	End Date
Must be a number.	Must be a date.	Must be a date.
	Weeks outside Australia *	Offshore location (country)
	If applicable	If applicable
Pre-production		
•	t apply to your project put a '0' tside Australia' field.	in the 'Total weeks for this
Total weeks for this stage *	Start Date	End Date
Must be a number.	Must be a date.	Must be a date.
ridge se a ridinseri	Weeks outside Australia *	Offshore location (country)
	weeks outside Australia	onshore location (country)
	Must be a number.	
Principal Photography		
lf the production stage doesn't stage' field and the 'Weeks ou	t apply to your project put a '0' tside Australia' field.	in the 'Total weeks for this
Total weeks for this stage *	Start Date	End Date
Must be a number.	Must be a date	Must be a date
Must be a number.	Must be a date.	Must be a date.
	Weeks outside Australia *	Offshore location (country)

Must be a number.

### Post-production: Edit

If the production stage doesn't apply to your project put a '0' in the 'Total weeks for this stage' field and the 'Weeks outside Australia' field.



### Post-production: Sound

If the production stage doesn't apply to your project put a '0' in the 'Total weeks for this stage' field and the 'Weeks outside Australia' field.



### Post-production: CGI

If the production stage doesn't apply to your project put a '0' in the 'Total weeks for this stage' field and the 'Weeks outside Australia' field.



### Post-production: Music

If the production stage doesn't apply to your project put a '0' in the 'Total weeks for this stage' field and the 'Weeks outside Australia' field.

Total weeks for this stage *	Start Date	End Date	End Date	
Must be a number.	Must be a date.	Must be a date.		

	Weeks outside Australia *	Offshore location (country)				
	Must be a number.					
Post-production: Mix						
	If the production stage doesn't apply to your project put a '0' in the 'Total weeks for this stage' field and the 'Weeks outside Australia' field.					
Total weeks for this stage *	Start Date	End Date				
Must be a number.	Must be a date.	Must be a date.				
	Weeks outside Australia *	Offshore location (country)				
	Must be a number.					
Total Post-production	I					
This may not be a cumulati same time.	ve total of the above as some	e tasks may be undertaken at the				
Total Post-production weeks *	Start Date	End Date				
Must be a number.	Must be a date.	Must be a date.				
	Weeks outside Australia *	Offshore location (country)				
	Must be a number.					
Total Production Wee	eks					
Total number of product	ion weeks (do not include	e R&D) *				
Must be a number.						
Date of completion of th	e film *					
Must be a date.						
Development						
* indicates a required field						
- 4-						

Please provide a detailed development work undertaken outside Australia and	timeline for the project, highlighting any or by non-Australians. *
Word count:	
	nolds the appropriate rights necessary to mple, the copyright in a screenplay and ch the screenplay is based (ie a book,
Is there a script for the project? *  ○ Yes	○ No
Script title *	
Has the script had previous titles other version of the project? *  ○ Yes	than the current title on the completed
State previous title/s *	
Is the script based on an original idea be based on existing source material)? *  Yes	y the screenwriter (as opposed to being
Note: You may be asked to supply a copy of	source material.
Format of source material (eg newspap	er, article, book, short story, play) *
Title of source material *	
Author of source material *	

Country of nationality of	of author of source material *
Is the work rewritten fr  ○ Yes	om a script from another scriptwriter?   No
You may be asked to supp	ly a copy of the previous script
Title of original script *	
Date of last draft of pre	evious script *
Must be a date.	
Scriptwriter(s) of previous	ous script *
Nationality(ies) of scrip	otwriter(s) of previous script *

### **Additional Information**

\* indicates a required field

Setting

For drama, indicate the on screen settings in the script portrayed (not filming locations), including fictional settings. For documentary, please indicate the filming locations. \*

- 100% set in Australia
- O Partially or wholly set outside Australia

Description of non- Australian setting	_ • <u>•</u> _	Actual location: local or foreign	
(including unspecified/fantasy)	Enter percentage, e.g. 25	(if local indicate state/territory)	

Spend on Australians and within Australia

Please provide the percentage of the budget spent on Australians, including Australian companies and facilities - this is regardless of where the work takes place and excludes non-Australian cast and crew, facilities and companies: *
Must be a number. E.g. if 90% enter 90
Please provide the percentage of the budget incurred in Australia i.e. is for work undertaken in Australia, regardless of the goods or service provider's nationality.
Must be a number. E.g. if 70% enter 70
Archival Footage
Has the Applicant Company claimed any archival footage as QAPE? *  ○ Yes  ○ No
Footage must be under copyright for expenditure to be claimed as QAPE. Footage that is i the public domain is non - QAPE.
Does the Applicant Company, to the best of its knowledge, consider the archive footage claimed as QAPE to be protected by copyright in Australia? *  ○ Yes ○ No
The applicant company may be requested by Screen Australia to demonstrate the basis for making this representation, including providing the underlying agreements from the archive provider.
The 'Gallipoli Clause'
Have you claimed expenditure on Australian residents overseas during principal photography (using legislative provision ITAA 376-170(2) Item 4 - commonly referred to as the 'Gallipoli clause')? *
○ Yes ○ No
In order to claim overseas expenditure as QAPE the following elements must all be met:
<ul> <li>The expenditure is remuneration of Australian residents or the purchase of goods or services from companies or permanent establishments that have an ABN, and</li> <li>It is during principal photography for the project, and where</li> </ul>
The subject matter of the project reasonably requires the use of the overseas location
Please provide the total costs claimed as QAPE under the Gallipoli clause: *  Must be a dollar amount.

Address how the overseas location		of the proj	ect reasonably req	uires the use of the
Word count:				
Copyright Inte	erest, Creativ	e Contro	ol and Returns	
* indicates a requir	red field			
interest in the co ○ Yes	opyright of the p	oroject? *	<b>luals have a propo</b> No	
			es or individuals with etails below as per yo	a <b>beneficial interest</b> our finance plan.
Beneficial owner copyright	s of Nationality		ermanent esidence	% beneficial copyright
				E.g. if 70% enter 70 Must be a number.
% beneficial copy	yright total - mu	st equal 10	00%	
Did any non-Aust project? * ○ Yes	tralian companie		<b>duals have creativ</b> No	e control over the
Please list any non-Australian company or individual who had <b>creative control over the project,</b> including the right to be consulted, to veto, or to give approval with respect to the script, cast, crew, music, sound mix, budget items and final cut and provide details below.				
Name	Role	Nationalit	y Permanent Residence	Details of creative control
Do any non-Aust the project? * ○ Yes	ralian companie		<b>duals share in the i</b> No	income or profit of

Please describe the details of the non-Australians who benefit from income and

profit share, includi	ng the relevant perce	entage shares. *		
Word count:				
Finance Sources	5			
For type of finance ple licence fee/presales, lo	ase indicate: equity invoans, etc	estment, distribution a	dvance/guarantee,	
Offset Cashflow				
Please indicate method	d of cashflowing the Pro	ducer Offset		
Name of Source	Location	Type of Finance	Amount	
			\$	
			Must be a dollar amount.	
Direct Governme				
Name of Source	Location	Type of Finance	Amount	
			\$	
			Must be a dollar amount.	
Broadcaster				
Include any presales, e broadcasters	equity, licence fees, fror	m national, commercial	and subscription	
Name of Source	Location	Type of Finance	Amount	
		1	\$	
			Must be a dollar amount.	
Film/TV production	n company			
Name of Source	Location	Type of Finance	Amount	

Must be a dollar amount.

### Distribution company/sales agent

Name of Source	Location	Type of Finance	Amount
			\$
			Must be a dollar amount.

### Producer/Director/Writer Own Funds

Include reinvestments

Name of Source	Location	Type of Finance	Amount
			\$
			Must be a dollar amount.

#### Private Investor or Other

E.g. film festivals, etc

Name of Source	Location	Type of Finance	Amount
			\$
			Must be a dollar amount.

### **Total Budget**

Total Finance is the sum of all the above Finance Source amounts and cannot be edited.

This amount should match the 'Total Film Expenditure (total budget)' you provided on page 6. If the totals are not equal, please amend the finance sources or Total Film Expenditure accordingly.

#### **Total Finance**

\$

This number/amount is calculated.

#### Total Film Expenditure you provided on page 6.

This number/amount is calculated.

### Pathway to Audience - Feature Films

\* indicates a required field

#### Feature Film projects (40% offset)

A feature film is the only format which receives the 40% Producer Offset. A feature film is a film produced for exhibition to the public in cinemas.

For further information, refer to the Producer Offset guidelines.

Does the Distribution section of the sche indicate that Screen Australia is satisfied exhibition to the public in cinemas and i	d that the project is being produced for
○ Yes	○ No
	isional certificate as a feature film, you he film and specific commercial details for its remained the same since the issue of
Do you have an executed distribution ag for the theatrical release of the film? *  O Yes	greement from an Australian distributor

1. The theatrical sales and marketing plan prepared by the distributor with a realistic strategy to release the film for commercial exhibition to the public in Australian cinemas.

You will be asked to upload the plan on page 15 (Supporting Documentation).

#### Key terms to be considered within this document include:

- (i) BOX OFFICE: gross box office projections;
- (ii) MARKETING/P&A SPEND: an estimated P&A budget (the costs of marketing the film) commensurate with the box office projections.
- (iii) AUDIENCE: the anticipated cinema audience and how it will be reached;
- (iv) LOCATION COUNT: the draft sales strategy including expected/projected location count;
- (v) *EXHIBITION STRATEGY:* how the film will be positioned to exhibition as an indication of its availability for audiences to watch the film;
- (vi) *THEATRICAL WINDOW:* the theatrical window for the film and how it relates to windows for other exploitation;
- (vii) *COMPARATIVE TITLES:* comparative titles used to set the projected box office and P&A estimate; and
- (viii) ADDITIONAL INFORMATION: any other information the distributor considers relevant.

### 2. The track record of the distributor in distributing Australian feature films for commercial exhibition to the public in cinemas?

You will be asked to upload a document outlining the track records of the distributor on page 15 (Supporting Documentation).

#### We will consider, for example:

(ix) THEATRICALLY RELEASED TITLES: information which shows the distributor's experience in the exploitation of theatrical rights across a slate of films, including but not limited to the following details of the distributor's previous releases:

titles,

Name of distributor \*

- reported box office (see (ii) below),
- screen count and
- release dates.

(x) BOX OFFICE DATA: The track record of the distributor which should ideally be from independently verified box office data. Box office data which is independently verified (for example, data from an industry accepted third party box office reporting service) will generally be more persuasive than data which is not.

(xi) MEETING PAST REPRESENTATIONS: Whether the distributor has a track record of delivering on the past theatrical plans for Australian films it has proposed to Screen Australia.

Example: It may be detrimental to the assessment of the distributor's track record in releasing Australian feature films for commercial exhibition to the public in cinemas if the distributor has not delivered on its past theatrical plans for Australian films by instead directly releasing them on other platforms such as subscription video-on-demand (SVOD) or where the distributor has significantly reduced the release, or not released the film at all in cinemas.

### 3. The distribution agreement with terms that support the commercial exhibition of the film to the public in Australian cinemas.

Distribution advance \*

You will be asked to upload the Distribution Agreement or Deal memo on page 15 (Supporting Documentation).

Please provide details of redistributor	cent Australian films theatrically released by the
Is the distributor a related ¡ ○ Yes	party to the applicant? *  O No
	Rights *
Term of agreement in years *	Must be a dollar amount.
	\$

Л	The	<b>Finance</b>	Dlan	for the	film
4.	ıne	Finance	Plan	tor the	пım.

You will be asked to upload the Finance Plan on page 15 (Supporting Documentation). We may consider, for example, the extent to which the project has third party market support.

#### 5. On what terms has the cast been engaged?

You will be asked to upload any cast contracts available on page 15 (Supporting Documentation).

Were all cast members er	gaged under performer's contracts with buy-outs of
residual rights consistent	with a feature film? *
○ Yes	○ No

### 6. What is the theatrical experience of the key production personnel working on the film?

Having key personnel (including Heads of Department) on the project with a track record of producing films for commercial exhibition to the public in Australian cinemas may assist your application.

You will be asked to upload a document outlining the track records of the key production personnel on page 15 (Supporting Documentation). Please note this document should include information on the track record of producing films for commercial exhibition to the public in cinemas only. You will also be asked to upload any crew agreements available.

#### 7. Any other relevant factors?

Please upload any additional information you consider relevant on page 15 (Supporting Documentation).

8. Statement addressing the relevant criteria. Applicants must provide a statement using the <u>template</u> provided by Screen Australia, which persuasively addresses each of the factors listed in point 3.1.4. (c) - (h) of the Guidelines.

Please upload the Statement on page 15 (Supporting Documentation).

Please insert any arm's length investors who made a committed financial contribution to the project as a feature film (including commitments from Commonwealth and State agencies or a film festival). Reinvestments are not arm's length contributions.

investor	Financial Contribution	
	\$	
	\$	
	Must be a dollar amount.	

How many Digital Cinema Pobudget? *	ackages (DCPs) were creat	ed from the production
Must be a number.		
A creative team with a track the project is a feature film.		ses will assist a claim that
Please outline the theatrica	l track record of the projec	t's principals.
Role	Name	List feature films in the role
Producer		
Director		
Writer		
Screen Australia can access theatrical films through onli above that are unlikely to help your application if you including date of release, no cinemas and box office returns as a Rest of World Sales Age Yes  Name of sales agent *	ne box office databases. If ave been captured through provide additional informa umber of screens, number of rns.	you have referred to films those databases, it will tion as to the release of sessions, names of
Advance *	\$ Must be a dollar amount.	
<b>Does the film have any inte</b> ○ Yes	rnational theatrical presale No	s? *
Please provide details of all inte and advance.	ernational theatrical presales in	ncluding distributor, territory
Name of distributor	Territory	Advance
	-	İ+

	Must be a dollar format
	Must be a dollar amount.
	· · · · · · · · · · · · · · · · · · ·
Has the project already bee	en released in Australian commercial cinemas? *
○ Yes	○ No
Release date *	
Must be a date.	
Actual Print and Advertising	g spend supporting the release *
\$	
Must be a dollar amount.	
	of the commercial theatrical release below. Please
	ss box office, no. of screens, locations, session policy
for each location, P&A budg	get, actual P&A spend and length of run. *
Proposed release date *	
Must be a date.	

You will be asked to upload an updated sales and marketing plan on page 15 (Supporting Documentation).

Your updated sales and marketing plan must include the dates of the anticipated release and the following information:

- BOX OFFICE: gross box office projections;
- MARKETING/P&A SPEND: the P&A budget for the film;
- AUDIENCE: the anticipated cinema audience and how it will be reached;
- LOCATION COUNT: the sales strategy including expected/projected location count;
- EXHIBITION STRATEGY: how the film will be positioned to exhibition as an indication of its availability for audiences to watch the film;
- THEATRICAL WINDOW: the theatrical window for the film and how it relates to windows for other exploitation;
- COMPARATIVE TITLES: comparative titles used to set the projected box office and P&A estimate; and
- ADDITIONAL INFORMATION: any other information the distributor considers relevant.

На	s the	distributor	committed to	a Print and	Advertising	spend on the	e release? *
0	Yes						
$\bigcirc$	No P 8	& A					

<ul> <li>P &amp; A yet to be determined</li> </ul>
P & A commitment *  \$ Must be a dollar amount.
Pathway to Audience
* indicates a required field
Does the film have a binding licence agreement for the release of the film in Australia on television or on a commercial online platform? *  O Yes  No
For example, an agreement with a free-to-air or subscription channel, an AVOD, SVOD or VOD platform.
Name of broadcaster/ platform *
Term of agreement *
Licence fee/ advance *  \$ Must be a whole dollar amount (no cents).
Does the film have an agreement with a distributor for the release of the film in Australia? *  O Yes O No For example, an agreement with a home entertainment distributor.
Name of Australian distributor *
Term of agreement *
Distribution Advance *  \$
Must be a dollar amount.

Has the project already been released in Australia? *  ○ Yes  ○ No
Release date *
Must be a date.
Proposed release date *
Must be a date.
Supporting Documentation
* indicates a required field
Files can be added using the 'Choose Files' button. Before uploading name your document according to the filename instructions.
Please ensure every attachment uploaded is named according to the filename instructions given. If you are uploading multiple files for one question, please number them to indicate sequence.
Please only upload information that relates to the question being asked; do not combine materials into one document. <b>ZIP files are not accepted.</b> Maximum file size 25MB.
A DVD copy of the film
You must supply a physical copy of the film as required by the National Archives. A DVD should be sent to the below address:
Screen Australia, Producer Offset and Co-production Unit (POCU)
Level 7, 45 Jones Street, Ultimo NSW 2007 or: GPO 3984, Sydney NSW 2001
* □ I will be sending the DVD copy of the film.
Applicant Information
Current Applicant Company ASIC Extract (no older than 3 months). * Attach a file:
Filename: ASIC Company Statement-Applicant Company-[Company Name]-[Project Title].doc, .docx

or .pdf

Current Parent Company ASIC Extract (no older than 3 months). * Attach a file:
Filename: ASIC Company Statement-Parent Company-[Company Name]-[Project Title].doc, .docx or .pdf
Please use Screen Australia's <u>Statutory Declaration form</u> . The form must be printed, signed, scanned and uploaded to this question.
Statutory declaration. * Attach a file:
Filename: Statutory Declaration-[Project Title].pdf
Project Information
One page synopsis. * Attach a file:
Filename: Synopsis-One Page-[Project Title].doc or .docx
Outline of episodes. * Attach a file:
Filename: Outline of Episodes-[Project Title].doc, .docx or .pdf
Solicitor's opinion letter on chain of title - if available. Attach a file:
Filename: Solicitor's Opinion Letter-[Project Title].doc, .docx or .pdf
All agreements to substantiate the finance plan, including the PIA, other investment agreements (including any reinvestments) and the producer offset loan agreement. *  Attach a file:
Filename: Finance Agreement-[Document name]-[Project Title].pdf. If uploading multiple files, please number each.
Key Creatives, Production Personnel and Cast

Contracts for all above-the-line production personnel (fully executed). \*

Attach a file:

Filename: Producer Contract-[Producer name]-[Project Title].pdf, Writer Contract-[Writer name]- [Project Title].pdf, Director Contract-[Director name]-[Project Title].pdf, Executive Producer Contract- [Executive Producer name]-[Project Title].pdf				
Contracts for all above-the-line cast (fully executed). * Attach a file:				
Filename: Cast Contract-[Cast member name]-[Project Title].pdf				
Contracts for narrators and/or presenters (fully executed) Attach a file:				
Filename: Contract-[Cast member name]-[Project Title].pdf				
A listing of all production personnel and cast with name, role, nationality and				
residency. For documentaries, please include a narrator or on-screen presenters as applicable, and for animated projects include voice actors. *  Attach a file:				
Filename: Credit List with Nationality and Residency-[Project Title].doc, .docx or .pdf				
Copy of the front and end credits. * Attach a file:				
Filename: Front and End credits-[Project Title].doc, .docx or .pdf				
Other chain of title documents (including development agreements, transfer of production agreements, agreements which set out beneficial interest, copyright, creative rights or rights to recoupment). *  Attach a file:				
Actuent a file.				
Filename: COT-[Document Name]-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.				
Production Key Dates				
Production schedule, including pre, shoot and post production. * Attach a file:				
Filename: Production Schedule-[Project Title].doc, .docx or .pdf				
Post Production Information				

Please use <u>Screen Australia's Letter of Representation Template</u>.

Letter of Representation - Applicants are required to provide a Letter of Representation from all companies that provided Post Production, VFX or Animation services on the film. *  Attach a file:
Filename: Letter of Representation-[Company Name]-[Project Title].doc, .docx or .pdf
Evidence of completion date of the film. This could be a tech check, printing log or letter from post production house. * Attach a file:
Filename: Evidence of Completion Date-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Pathway to Audience
Updated sales and marketing plan from your distributor confirming the details of the release, including the date of anticipated release, and any additional documentation which confirms the details of the release. *  Attach a file:
Filename: Updated Marketing Plan-[Project Title].doc, .docx or .pdf
Australian television/ online licence agreement (fully executed). * Attach a file:
Filename: Distribution Agreement-[Project Title].pdf. If uploading multiple files, please number each.
Australian theatrical distribution agreement (fully executed long form distribution agreement). * Attach a file:
Filename: Theatrical Distribution Agreement-[Project Title].pdf. If uploading multiple files, please number each.
Theatrical sales and marketing plan prepared by the Distributor * Attach a file:
Filename: Theatrical Sales and Marketing Plan-[Licensor]-[Project Title].doc, .docx or .pdf. If uploading

Document outlining the track record of the distributor in distributing Australian feature films. * Attach a file:
File representation of Distributes (Decise Head) also also use and fi
Filename: Track record of Distributor-[Project Title].doc, .docx or .pdf
<b>Distribution Agreement or Deal Memo for theatrical distribution in Australia.</b> * Attach a file:
Filename: Distribution Agreement or Deal Memo-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Finance plan for the project. * Attach a file:
Filename: Finance Plan-[Project Title].xls or .xlsx
Cast and Crew Contracts (if available) * Attach a file:
Filename: Cast and Crew Contracts-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Document outlining the track record of the key personnel in the production of the feature films. *  Attach a file:
Filename: Track record of Key Personnel-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Any other relevant factors you would like POCU to consider Attach a file:
Filename: Document Name-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Statement addressing the relevant criteria using the $\underline{\text{template}}$ provided by Screen Australia, which persuasively addresses each of the factors listed in point 3.1.4. (c ) - (h) of the Guidelines.
Australia, which persuasively addresses each of the factors listed in point 3.1.4.

Evidence of theatrical release - cinema bookings, box office taken, other information regarding the cinematic release. \*

Attach a file:

Filename: Evidence of Distribution-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Marketing plan. * Attach a file:
Filename: Marketing Plan-[Project Title].doc, .docx or .pdf
Rest of World sales agent agreement. * Attach a file:
Filename: ROW Agreement-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Itemised breakdown of contracted deliverables claimed as QAPE. * Attach a file:
Filename: Deliverables Breakdown - [Project Title].xls or .xlsx
Other Information
Music copyright - Contracts and invoices for all music copyright licensed and claimed as QAPE (please note if using a music supervisor/ company all underlying contracts must also be provided).  Attach a file:
Filename: Music Invoice-[provider]-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Itemised breakdown of all music claimed as QAPE. Attach a file:
Filename: Music Breakdown-[Project Title].xls or .xlsx
Composer's agreement. Attach a file:
Filename: Composer Agreement-[Project Title].pdf

Archival Footage - Contracts and invoices for all archival footage licensed and claimed as QAPE.  $^{\star}$ 

Attach a file:

Filename: Archival footage Invoice-[provider]-[Project Title].doc, .docx or .pdf. If uploading multiple files, please number each.
Itemised breakdown of all archival footage claimed as QAPE. * Attach a file:
Filename: Archive breakdown-[Project Title].xls or .xlsx
Financing and Expenditure Documentation
* indicates a required field
If you require further information regarding the following expenditure documents please see our <a href="Expenditure Documents Guide">Expenditure Documents Guide</a> .
The estimated QAPE on the Auditor's Statement must match the Total QAPE on the final QAPE spreadsheet. The application will not be accepted if the amounts do not match.
Do the total costs in the General Ledger, the total costs in the Cost Report and the Total Film Expenditure (TFE) in the QAPE spreadsheet all match? *  O Yes  O No
Please provide a reconciliation describing the difference. * Attach a file:
Filename: Reconciliation-[Project Title].xls or .xlsx or .pdf
Full General Ledger for the project in PDF * Attach a file:
Filename: General Ledger-[Project Title].pdf
General Ledger in excel format. * Attach a file:
Filename: General Ledger-[Project Title].xls or .xlsx
Subset of the General Ledger - this subset should total all of the production expenditure.  Attach a file:
Filename: General Ledger-Subset-Production Expenditure-[Project Title].xls or .xlsx

Final Cost Report. * Attach a file:	
Filename: Final Cost Report-[Project Title]. xls or .:	xlsx or .pdf
Does the cost report contain any expend or 'purchase orders/accruals' columns?	diture in either the 'estimate to complete'
Yes	○ No
List of any Estimates to Complete include Attach a file:	led in the Final Cost Report. *
Account a line.	
Filename: Estimate to Complete Statement-[Projection of the Complete Statement of the Complete S	ct Title].doc or .docx or .pdf
Estimate to Complete - Please provide In these amounts. * Attach a file:	nvoices and Contracts to substantiate
Filename: ETC Invoice-[Item/ service description-[files, please number each.	Project Title].doc, .docx or .pdf. If uploading multiple
Final QAPE spreadsheet, including all codevelopment, interested party, travel as spreadsheet are all completed. * Attach a file:	
Filename: Final QAPE Spreadsheet-[Project Title].>	ds or .xlsx
	iled report listing the breakdown of non- not included in the subset of the General
Filename: Non-QAPE Report-[Project Title].xls or .>	dsx
Auditor's Statement (the Auditor must be independent of the applicant company a Attach a file:	
Filename: Auditor's Statement-[Project Title].pdf	

Invoice from the company auditor for the QAPE audit. * Attach a file:
Filename: Auditor invoice-[provider]-[Project Title].doc, .docx or .pdf
<b>Production audit if available</b> Attach a file:
Filename: Production Audit-[Project Title].pdf
Statement of Investor Funds or Balance Sheet if available Attach a file:
Filename: Statement of Investor Funds-[Project Title].xls or .xlsx or .pdf or .doc or .docx
A breakdown of overseas expenditure claimed as QAPE under the Gallipoli clause, clearly outlining each category *  Attach a file:
Filename: Gallipoli breakdown-[Project Title].xls or .xlsx
Additional applicant information
* indicates a required field
Crediting the Producer Offset
Do the credits include an acknowledgment of the support of the Australian Government through the Producer Offset? *  ○ Yes ○ No
By including an acknowledgement, Screen Australia may publicise that the film was made with the support of the Producer Offset and may contact you to request permission to use marketing materials or stills from the film. However Screen Australia cannot disclose any other details about the film or application details.
Additional information
Please outline any additional information, clarifications or matters that you wish to highlight or which may require special consideration. Noting these matters can assist with the timely processing of the application.

Word count:	
Please tick to confirm: *  □ every file uploaded is named according to the filename instructions given.  □ if multiple files have been uploaded for one question, they are numbered to indicate sequence.  □ uploaded files are the specified format and no ZIP files are included.	